

NON-FRANCHISED DEALERS SUPPLEMENTAL APPLICATION

This Supplemental Application along with all other requested Donegal Insurance Group Applications and/or ACORD Applications constitute the Application for Insurance.

A. APPLICANT INFORMATION

Applicant Name¹: _____ Web Site Address: _____
 Quote/Policy Number: _____ Date Quote Needed: _____
 Agency Name and Number: _____ Effective Date: _____

¹ Whenever used in this Application, the term "Applicant" includes all firm names, trading names, 'Doing Business As' (DBA) names, and if incorporated, the Parent Corporation and all of its subsidiaries, unless stated to the contrary in the Remarks section of this Application.

B. GENERAL INFORMATION

1. How long has the applicant been in business at the current location? _____
2. Number of employees (including clerical)? _____
3. Gross Sales? _____

Vehicle Type	Sales Receipts
Cars, Pickup Trucks, Vans, SUV	%
Truck Tractors, Semi-Trailers	%
Antique or Classic Vehicles	%
Sports Car or High Valued	%
Other (RVs, Motorcycles, ATVs, etc. - describe below)	%
TOTAL	100%

C. COMMERCIAL AUTO SALES OPERATIONS (INELIGIBLE)

Does the applicant sell any of the following:

- | | | |
|------------------------------------|------------------------------|-----------------------------|
| Recreation Vehicles (RV) | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Boats or Personal Watercraft (PWC) | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Motorcycles | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Buses | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Emergency Vehicles | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Snowmobiles | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Contractors or Farming Equipment | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| All-Terrain Vehicles (ATV) | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

D. DEALER INFORMATION

1. How many dealer/transport/repair tags does the applicant have? _____
2. Names of employees who have use of any tags? _____
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3. Do any non-employees or family members have use of any tags? Yes No
Please list names and relationship, age and how used (such as take away to college, etc.).

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4. Are demos furnished to sales or other employees? Yes No
5. Any in-house financing (buy-here-pay-here)? Yes No
If yes, what percent? _____
Are GPS or similar devices utilized on vehicles with in-house financing? Yes No
6. Are repossessions performed by the applicant? Yes No
Are these done in-house or by an outside company? _____
How many repossessions are performed annually? _____
7. Are any consignment sales done on premises? Yes No
Do consignment vehicles have their own tags? Yes No
Does the owner have insurance on the vehicle? Yes No
Is there an agreement or form completed for consignment vehicle sales? Yes No
How many consignment vehicles kept on lot? _____
8. How many vehicles are kept on the lot for sale? _____
9. How many vehicles were sold last year or average number of vehicles sold monthly? _____
10. Does the applicant sell any salvage vehicles or "R" titled vehicles? _____
11. Is service work performed on their or customer vehicles? Yes No
12. Does the applicant perform towing? Yes No
13. How are test drives handled:
Are individuals accompanied on the test drive? Yes No
Are drivers' license photocopied prior to the test drive? Yes No
Is there an established test drive route? Yes No
Are customers allowed to keep the car overnight for test drives? Yes No
14. Are keys to dealer's cars kept in a secure area such as a locked cabinet and preferably out of public sight? Yes No
15. Where are the vehicles purchased for the lot (auctions, other dealers, private sales)? _____
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16. Does the applicant purchase vehicles from auction? Yes No
If yes, how are vehicles transported from auction to your facility?
_____ Employees _____ Auto Transport _____ Contract Drivers
Are certificates of insurance obtained from Auto Transporter and/or Contract Drivers and kept on file? Yes No
17. How many times per year does the applicant drive away more than 250 miles from the point of purchase?

REMARKS: